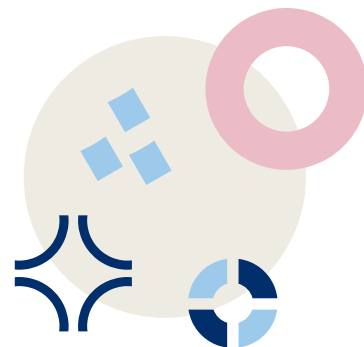


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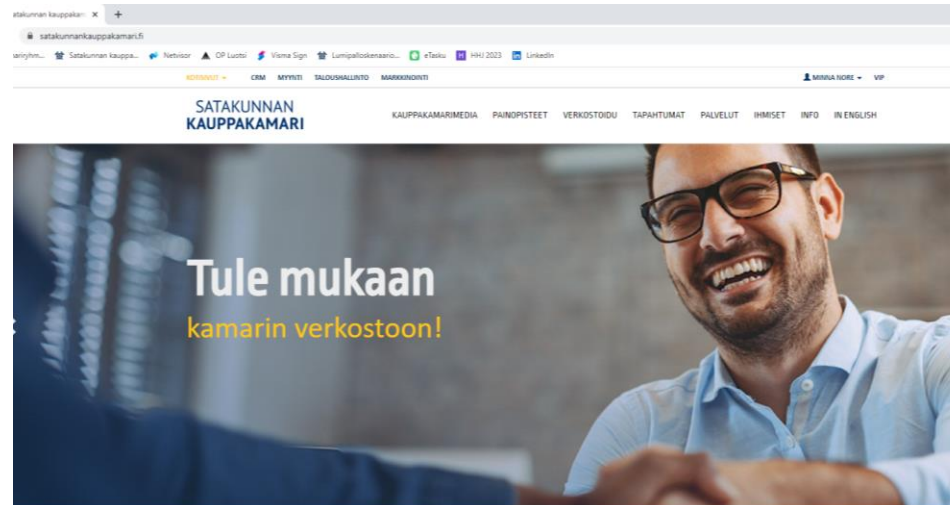
11.9.2023

SATAKUNNAN
KAUPPAKAMARI

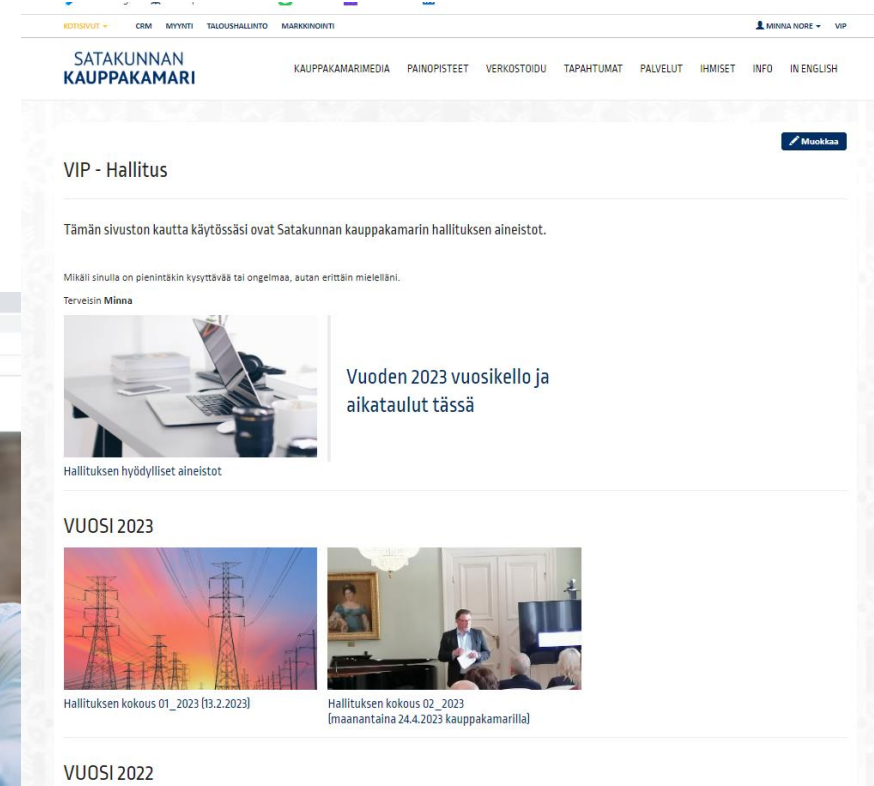


VIP

Kokousmateriaali VIP-tilassa



Ajankohtaista



AGENDA

Avaus

Ajankohtaiset

Levoton tuhkimmo – Yellow Film & TV

Pori-Niinisalo

Nimitysvaliokunnan terveisiä

Rauman ja meidän
puheenjohtajatapaaminen ma 9.10 klo 17

Kasvurahasto

Kokousasiat

Uudet jäsenet

Energiamurros ja skenaarionostot - Petri

Rapuja

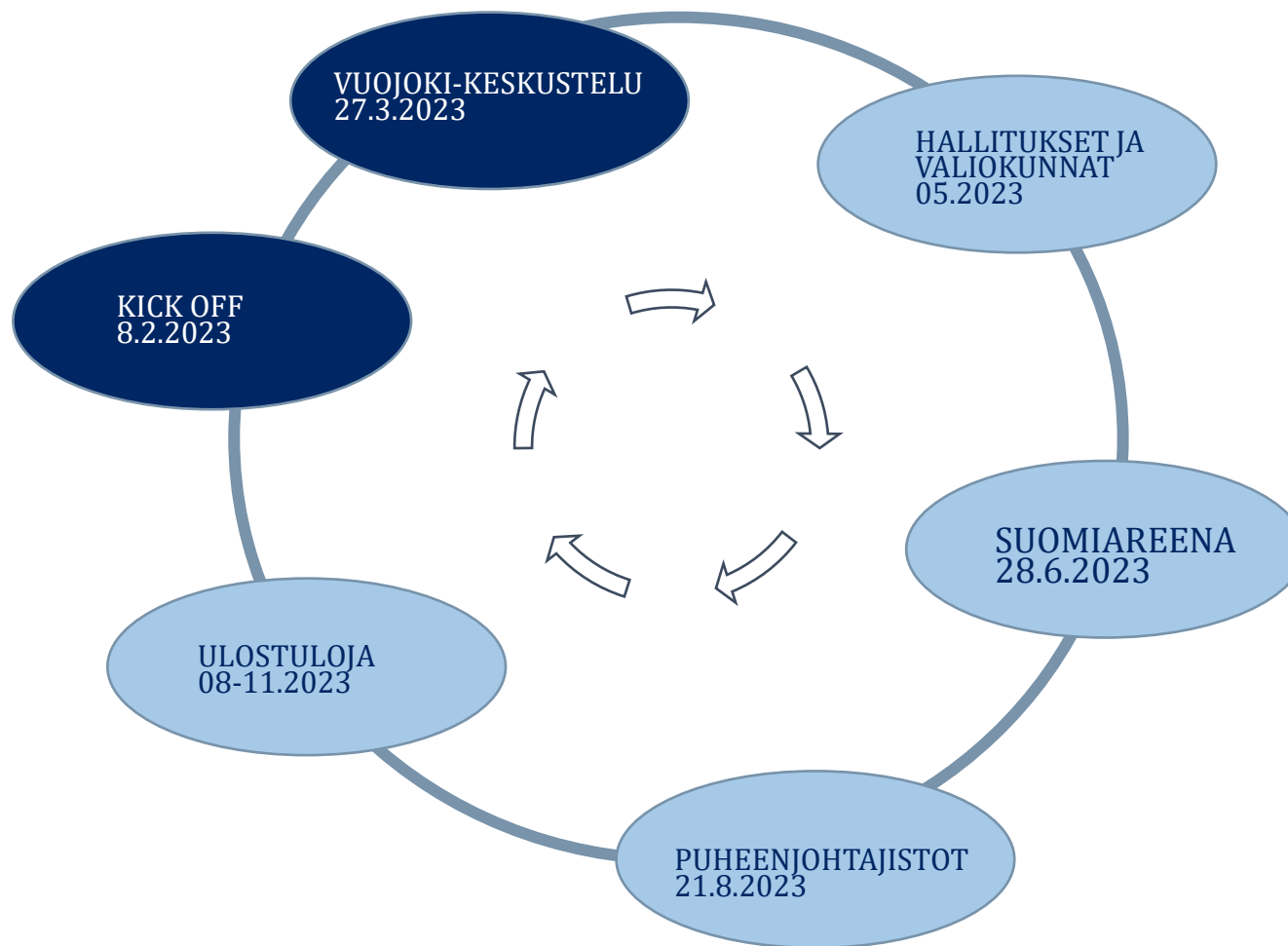

PORI

NIINISALO





Lumipallo- skenaario 2023



ERA OF

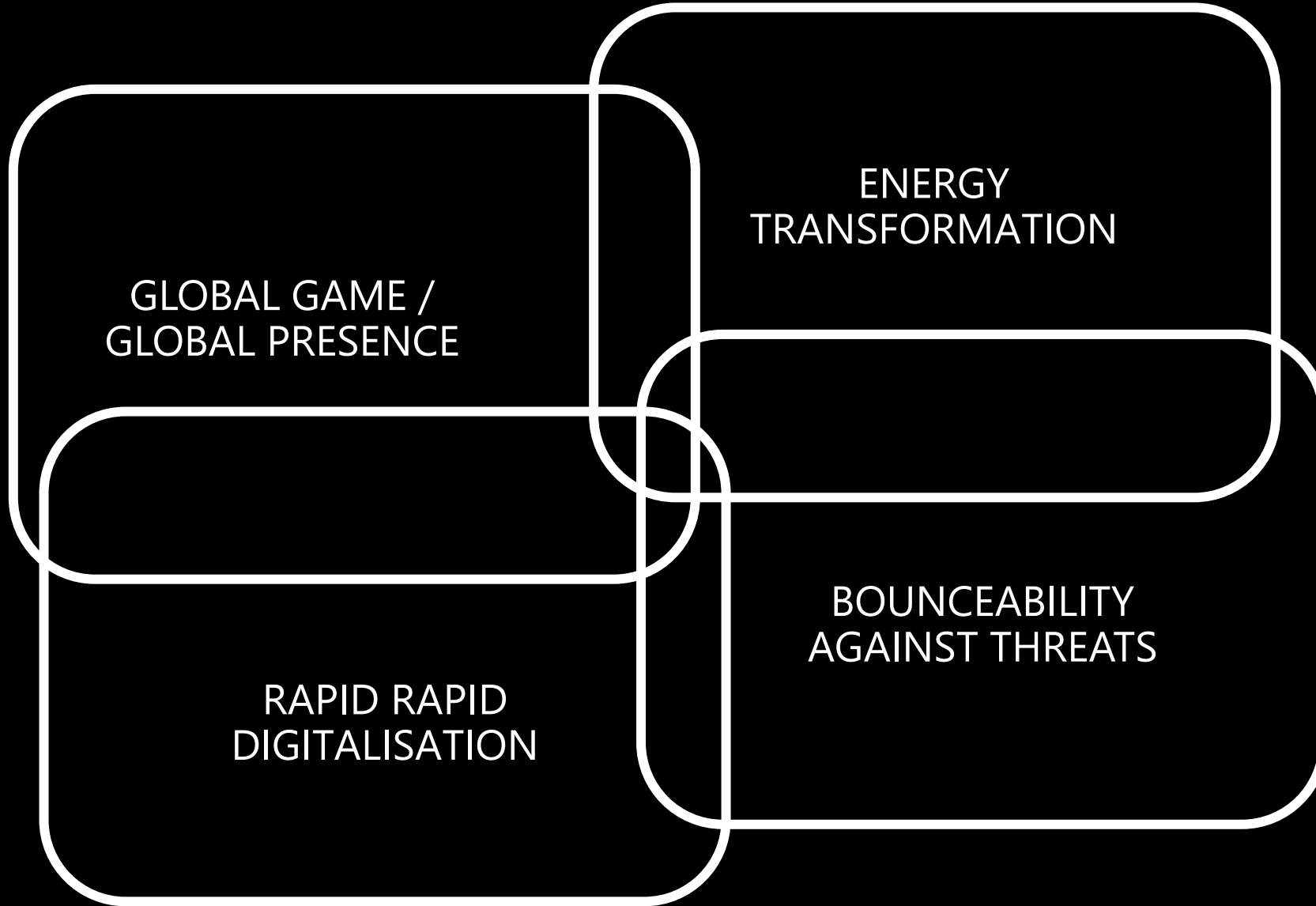
REVOLUTIONARY
CHOICES

FINTERNATIONAL
LEADERSHIP

Four STARS in next five years



Luonnos





MISSIO:

**Luoda
tulevaisuuden
uskoa
ympärillemme**



OLE MUKANA
JOUKOSSA, JOKA USKOO

TULEVAISUUTEEN

SATAKUNNAN
KAUPPAKAMARI



Kaupparikamarissa kuulut verkostoon, jossa vuorovaikutat luontevasti kollegoidesi kanssa, solmit kiinnostavia kontakteja ja vaikutat elinkeinoelämän toimintaedellytyksiin yhdessä muiden yritysjohtajien kanssa. Olet mukana joukossa, joka uskoo tulevaisuuteen, ajattelee isosti ja kehittää jatkuvasti osaamistaan.



INFINITE
GAME

<https://www.youtube.com/watch?v=Xk7MpiP-sFI>

1. **Just cause**—More than your “why” or purpose, a *just cause* is what motivates you to get out of bed in the morning. It’s the passion or hunger that burns inside that compels you to do what you do. Your just cause is what powers you to outlast your competitors. It propels you forward in the face of adversity and empowers you to persevere when you feel like giving up.
2. **Courageous leadership**—Playing the infinite game requires leaders to prioritize the *just cause* above anything else. They are willing to stand up to the pressures of the Board, Wall Street, or popular sentiment, and stay true to their cause. This struggle is often too great for a single person to tackle alone, so it requires all the leaders of the organization to band together and act in alignment.
3. **Vulnerable team**—Sinek says being a vulnerable team doesn’t mean it’s acceptable for everyone to walk around crying. It means you’ve invested the time and energy to build a culture in your organization where people feel safe to be themselves. They can admit they don’t know something or that they made a mistake. They can take appropriate risks without fear of retribution or retaliation. If you’re people don’t feel safe, that is your fault, not theirs.
4. **Worthy adversary**—In the infinite game, adversaries are acknowledged and treated with respect, but our success or failure isn’t measured against them. Ultimately we are competing against ourselves, and our success or failure should be measured against our *just cause*. Our adversaries may push us to improve our products, services, marketing, etc., but in the infinite game we are constantly striving to become a better version of ourselves in order to fulfill our *just cause*.
5. **Open playbook**—Too many organizations pursue a variable cause with a fixed strategy, Sinek theorizes, rather than pursuing a fixed cause with a variable strategy. Having an open playbook means leaders and organizations are willing to have flexible strategies and plans that change as needed to pursue their *just cause*. An open playbook also means you are transparent with your strategies, so all members of the team can literally be on the same page. Leaders resist being too transparent with information because they fear losing control. They distrust how people will use that information so they hold it close to the vest. That only results in people making sub-optimal decisions because they don’t know all the plays in the playbook.

You can win every battle but still lose the war. The goal is not to beat your competition; the goal is to outlast them.

“The vast majority of our leaders talk about being Number One, being the best, beating competition. The trouble is, business is an infinite game,” said Sinek. “The infinite-minded player understands that sometimes you have a better product and sometimes they do...There’s no such thing as being the best...because in the infinite game there’s no such thing as winning business. The goal is to outlast...outdo yourself.”

Sinek outlined five ways companies can lead with an infinite mindset.

One: Advance a bigger just cause

Organizations equipped to play in the infinite game advance a cause that people will sacrifice themselves to achieve. Using the United States as an example, Sinek explained that winning the revolutionary war wasn’t enough. The country’s founders committed to an ideal vision of the future. In the infinite game, companies are always moving towards their higher vision. Here’s the rub — they never get there.

“A just cause is an ideal vision of the future you’ve committed your products, company and future to,” said Sinek. “America still is trying to provide that ideal that all people are created equal...We’re making steps towards that ideal vision of the future that does not yet exist. It’s the same in business. You can tell [which] companies offer something bigger than the products they sell. We make sacrifices, take frequent business trips, work long hours. Sometimes, we can make more money elsewhere, but would rather stay here because it feels worth it.”

Two: Foster trusting teams

According to Sinek, 99 percent of the time that employees don’t meet performance standards is because leadership hasn’t created a trusted environment. He cited his personal experiences talking with a barista at a hotel who genuinely loved one of his jobs because of the positive managerial support. But this worker viewed his other job at a casino as merely collecting a paycheck, because management didn’t treat him as a trusted team member.

“When they work on trusting teams, people feel like their leaders have their backs,” said Sinek. “A leader’s job is to create an environment where trust can thrive. That someone can come to work and feel safe raising their hand and saying I made a mistake...or I need training... without fear of being put on the short list for layoffs. If you don’t have trusting teams, you have groups of people...not asking for help for fear it will hurt their promotability. Eventually things break.”

Three: Admire worthy rivals

There’s nothing more motivating than a worthy competitor, provided we use our admiration of them to fuel our own continuous improvement. Sinek talked about being on stage with someone he considered a major rival. The eye-opening moment for Sinek was when he introduced his rival by saying “you make me feel insecure. All of your strengths are all of my weaknesses. He turned to me and said, funny, I feel the same about you.”

Sinek realized that his rival’s strengths revealed his own weaknesses. However, in the infinite game, trying to beat competitors is a waste of resources. Companies need to admire their worthy rivals, and constantly improve to stay in the game.

Four: Practice existential flexibility

Instead of protecting their company’s current business model, Sinek advised leaders to have existential flexibility. No matter how much they’ve invested in going down a certain path, they need to cultivate an openness towards a better future.

“If you’re not willing to blow up your own company, the market will blow it up for you,” said Sinek. “Companies think about flexibility, but it’s often defensive, not offensive. Be willing to make a profound strategic shift, and [take a] short-term loss, to stay in game. If you have a just cause and trusting teams...people will understand why you’re doing it and agree.”

Five: Courage to lead

Sinek likened the infinite mindset to going to the gym. Once people reach their goal, they can’t stop going.

“Leadership is like a lifestyle...to release the passion in the people who are in our charge,” he said. “It takes unbelievable courage to completely change the way we see the world...If we can learn to embrace infinite mindsets, not only have we increased and enhanced innovation, seen trust and cooperation thrive, but we’ll actually love our jobs...At the end of our life we’ll look back and say I was a part of something bigger than myself.”

This blog also appeared on [Medium: Spotlight on SAP Innovation](#).

UUDET JÄSENET

2023

14/24 - 10

- **2022** 29/25 + 4
- **2021** 36/34 + 2
- **2020** 17/56 - 39
- **2019** 46/35 +11

2023 liittyneet uudet jäsenet

2023 eronneet jäsenet

<i>Yritys</i>	<i>Kotipaikka</i>	<i>Jäsenmaksu</i>	<i>Yritys</i>	<i>Eroamisen syy</i>
1. Vuojoen Kartano Oy	Eurajoki	220 €	1. Asianajotoimisto Liljeqvist Ky	
2. Suomen Hyötytuuli Oy	Pori	550 €	2. Kassimatti Oy	Myynnin vähentyminen ja tehtaan lopettaminen Venäjällä.
3. Ravintola Gomee Oy	Pori	350 €	3. Noormarkun Tiliassa Oy	
4. Greenstep Oy	Pori	350 €	4. Venator P&A Finland Oy	Tehtaan toiminta loppuu tänä vuonna
5. RescSec Oy	Pori	220 €	5. Enersense Offshore Oy	Emoyritys kauppakamarin jäsen
6. Aputeam Pori Oy	Pori	220 €	6. Hansa-Vienti Oy	
7. Vauraus Oyj	Pori/Helsinki	220 €	7. JV-Betoni Oy	Kulujen karsiminen
8. Eolus Finland Oy	Pori/Espoo	350 €	8. Plastmix Oy	Ei enää liiketoimintaa Porissa. Toiminta siirtynyt Tampereelle.
9. Kankaanpään Pajunen Oy	Kankaanpää	220 €	9. TT-Plast Oy	Yritystoiminta myyty
10. Fouresta Oy	Pori	550 €	10. Suomen Teräsritilä STR Oy	
11. OP-Truck Oy	Pori	220 €	11. Goodwork Oy	
12. Quiet Invest Oy	Kokemäki	220 €	12. K.T.Tähtinen Oy	Taloudellinen tilanne
13. Caito Oy	Noormarkku	220 €	13. FA-Työkonehuolto Oy	
14. Checkfin Oy	Pori	220 €	14. Porin LaatuLeipä Laihinen Ky	
15.			15. Oy VanDerTies Ab	Henkilö asuu ja toimii nykyään Helsingissä
16.			16. Keskinäinen Vakuutusyhtiö Turva	
17.			17. Tmi Susan Råberg	Toiminimi tauolla yritystoiminnasta
18.			18. Konepaja Survonon Oy	
19.			19. Arkkitehtitoimisto Küttner Ky	
20.			20. Länsihansa Oy	Toimitusjohtaja menehtynyt, yrityksen taloudellinen tilanne heikko.
21.			21. Sakipa Oy Isännöinti	Yritys myyty
22.			22. AQVA.IO	
23.			23. Mediatakojat Oy	Myyty Bauer Medialle, tulossa uusi jäsenyys 2024 alusta eri yhtiön kautta
24.			24. Satakunnan ELY-keskus	Laillinen este, jäsenmaksua ei saa maksaa toimintamäärärahoista

VUOSIKELLO 2023

Hallitus 2023

KOKOUKSET

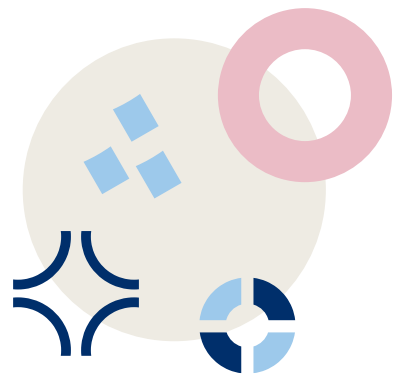
- helmikuu 13.2. ma klo 14 – 16
- huhtikuu 24.4. ma klo 14 - 16
- kesäkuu 12.6. ma klo 11 – 13
- **syyskuu 11.9. ma klo 17 – 20**
- lokakuu 25.10. ke klo 14 – 16
- marraskuu 29.11. ke klo 11.30 – 13.30

VUOSIKOKOUKSET

- Kevätkokous 24.5. ke klo 8.30 - 10
- Syyskokous 14.12. to klo 8.30 – 10

VALIOKUNTAYHTEISTYÖ

- valiokuntacamp 8.11. ke klo 12 – 17



VUOSIKELLO 2024

Hallitus 2024

KOKOUKSET

- helmikuu 14.2. ke klo 14 – 16
- huhtikuu 16.-17.4. ti-ke Helsinki
- kesäkuu 12.6. ke klo 14-16

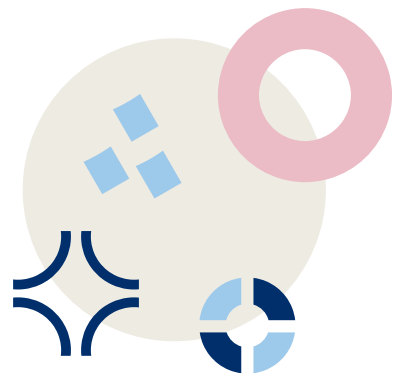
- syyskuu 11.9. ke klo 17 – 20
- lokakuu 23.10. ke klo 14 – 16
- marraskuu 25.11. ma klo 14-16

VUOSIKOKOUKSET

- Kevätkokous 31.5. pe klo 8.30 - 10
- Syyskokous 11.12. to klo 8.30 – 10

VALIOKUNTAYHTEISTYÖ

- valiokuntacamp 6.11. ke klo 12 – 17



SATAKUNNAN
KAUPPAKAMARI